



# Corporate Presentation

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December 2024

Nasdaq: IONS

# Forward-Looking Statements

This presentation includes forward-looking statements regarding our business, financial guidance and the therapeutic and commercial potential of our commercial medicines, additional medicines in development and technologies. Any statement describing Ionis' goals, expectations, financial or other projections, intentions or beliefs is a forward-looking statement and should be considered an at-risk statement. Such statements are subject to certain risks and uncertainties including but not limited to those related to our commercial products and the medicines in our pipeline, and particularly those inherent in the process of discovering, developing and commercializing medicines that are safe and effective for use as human therapeutics, and in the endeavor of building a business around such medicines. Ionis' forward-looking statements also involve assumptions that, if they never materialize or prove correct, could cause its results to differ materially from those expressed or implied by such forward-looking statements. Although Ionis' forward-looking statements reflect the good faith judgment of its management, these statements are based only on facts and factors currently known by Ionis. Except as required by law, we undertake no obligation to update any forward-looking statements for any reason. As a result, you are cautioned not to rely on these forward-looking statements. These and other risks concerning Ionis' programs are described in additional detail in Ionis' annual report on our Form 10-K for the year ended December 31, 2023, and our most recent Form 10-Q quarterly filing, which are on file with the SEC. Copies of these and other documents are available at [www.ionis.com](http://www.ionis.com).

In this presentation, unless the context requires otherwise, "Ionis," "Company," "we," "our," and "us" refers to Ionis Pharmaceuticals and its subsidiaries.

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# Ionis Today: Fully Integrated, Commercial-Stage Biotechnology Company



 **Tryngolza™**  
(olezarsen) 80 mg injection

 **WAINUA™**  
(eplontersen)

## First Independent Ionis Launch

First FDA-approved treatment for adults with familial chylomicronemia syndrome (FCS), adjunct to diet<sup>2</sup>

## First Ionis-branded Medicine

Co-commercializing with AstraZeneca<sup>1</sup>

## More to Come ...

- › 3 additional independent launches in 3 years<sup>3,4,5</sup>
- › Rare and prevalent disease opportunities
- › Multi-billion-dollar revenue potential<sup>3,4</sup>

## Rich History

Discovery & development of transformational medicines

 **SPINRAZA®**  
(nusinersen) injection 12 mg/5 mL

 **QALSODY®**  
(tofersen) 100 mg/15 mL injection

# Important 2024 Achievements

# 1

## Wholly Owned Medicine Approved



U.S launch before year end  
(FCS)<sup>1,2</sup>

# 2

## New Product Launches



U.S launch  
(ATTRv-PN)<sup>3</sup>



EU launch  
(SOD1-ALS)<sup>4</sup>

# 4

## Positive Phase 3 Readouts<sup>5</sup>

### Olezarsen

Familial Chylomicronemia  
Syndrome (FCS)

### Donidalorsen

(OASIS-HAE & OASISplus  
Studies)

Hereditary Angioedema  
(HAE)

### Nusinersen (DEVOTE)

Spinal Muscular Atrophy (SMA)

# 6

## Phase 3 Studies Fully Enrolled<sup>6</sup>

### Olezarsen

(CORE, CORE2 & ESSENCE Studies)  
Severe hypertriglyceridemia (sHTG)

### Zilganersen

Alexander disease

### Bepirovirsen

(B-Well 1 & B-Well 2 Studies)  
Chronic HBV

# 4

## Positive Phase 2 Readouts<sup>7</sup>

### Donidalorsen

(OLE study)

Hereditary  
Angioedema  
(HAE)

IONIS-FB-L<sub>Rx</sub>  
IgAN

ION224  
MASH

### ION582

(HALOS study)

Angelman  
Syndrome

1. TRYNGOLZA is approved in the U.S. for Familial Chylomicronemia Syndrome in adults; see [Full Prescribing Information](#) 2. Timing expectations based on current assumptions and subject to change. 3. WAINUA: [www.wainua.com](http://www.wainua.com). 3. QALSODY: [www.ema.europa.eu](http://www.ema.europa.eu); Biogen is responsible for commercializing QALSODY. 5. Balance (olezarsen for FCS), DEVOTE (higher dose nusinersen for SMA), OASIS-HAE and OASISplus (donidalorsen for HAE). 6. CORE, CORE2 and Essence (olezarsen for sHTG). B-Well 1 & B-Well 2 (chronic HBV). Phase 3 study for zilganersen (Alexander disease) 7. Phase 2 readouts of: donidalorsen for HAE, ION224 for MASH, IONIS-FB-L<sub>Rx</sub> for IgAN and ION582 for Angelman syndrome.

# Upcoming Key Value-Driving Events<sup>1</sup>





















Q4:2024 and 2025

Phase 2 Clinical Data Events	Phase 3 Clinical Data Events	Regulatory Actions	New Product Launches
<p><b>Sapablursen</b> Polycythemia vera</p> <hr/>	<p><b>Olezarsen</b> CORE, CORE2, ESSENCE data sHTG</p> <hr/>	<p><b>Eplontersen</b> OUS approvals, ATTRv-PN</p> <hr/>	<p><b>WAINUA</b> EU + other countries ATTRv-PN</p> <hr/>
<p><b>ION464</b> Multiple System Atrophy</p> <hr/>	<p><b>Zilganersen</b> Alexander disease</p> <hr/>	<p>✓ <b>TRYNGOLZA</b> FDA approval, FCS EU approval, FCS</p> <hr/>	<p><b>TRYNGOLZA</b> U.S. FCS EU FCS</p> <hr/>
	<p><b>Pelacarsen</b> HORIZON data Lp(a) CVD</p>	<p><b>Donidalorsen</b> FDA approval, HAE EU filing, HAE EU approval, HAE</p> <hr/>	<p><b>Donidalorsen</b> U.S. HAE EU HAE</p>
		<p><b>Nusinersen</b> (higher dose) FDA filing, SMA OUS filings, SMA</p>	

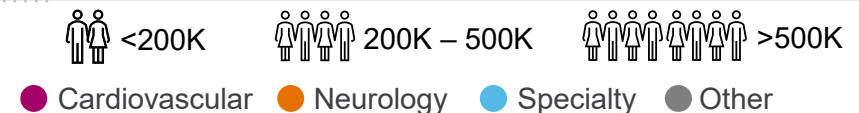
1. Timing expectations are based on current assumptions and are subject to change, timing of partnered program catalysts based on partners' most recent publicly available disclosures.

# Positioned to Deliver Steady Cadence of Potentially Transformational Medicines<sup>1</sup>

9 investigational medicines in Phase 3 for 11 indications

		Indication	Prevalence <sup>2</sup>	Anticipated Next Event <sup>3</sup>
WAINUA (eplontersen)		ATTRv-PN		OUS approvals (2024)
		ATTR-CM		Ph3 data (2026) <sup>4</sup>
TRYNGOLZA (olezarsen)		FCS		U.S. launch (2024) <sup>6</sup>
		sHTG		Ph3 data (2025) <sup>7</sup>
Donidalorsen		HAE		MAA filing (2024) <sup>9</sup>
Zilganersen		Alexander disease		Ph3 data (2025)
Ulefnersen		FUS-ALS		Ph3 data (2026)
Pelacarsen		Lp(a) CVD		Ph3 data (2025)
Bepirovirsen		HBV		Ph3 data (2026)
IONIS-FB-L <sub>Rx</sub>		IgA nephropathy		Ph3 data (2026)
Tofersen		Presymptomatic SOD1-ALS		Ph3 data (2028)

1. Assuming approval. 2. Market data on file. 3. Timing expectations are based on current assumptions and are subject to change.  
 4. Data expected in H2:2026. 5. Granted Theratechnologies exclusive rights to commercialize olezarsen and donidalorsen in Canada. 6. olezarsen sHTG data expected in H2:2025. 7. U.S. launch by YE:24. 8. Granted Otsuka exclusive rights to commercialize donidalorsen in Europe and Asia Pacific regions. 9. MAA filing planned for Q4:2024.



# Delivering Medicines to People in Need



## Co-Developing and Co-Commercializing in the U.S. with AstraZeneca

Launched in ATTRv-PN January 2024<sup>1</sup>

Leading patient engagement program

AstraZeneca leading other customer-facing commercial and medical affairs teams

Pre-commercialization activities and investments underway to support potential ATTR-CM opportunity



## First FDA-Approved Treatment for Adults with FCS<sup>2</sup>

On track for U.S. launch by YE:24<sup>3</sup>

FCS field team hired and trained

Patient and caregiver support team

Further scale capabilities to realize blockbuster potential in sHTG<sup>3</sup>

## Donidalorsen

### Independent U.S. Launch in HAE expected in 2025<sup>2,3</sup>

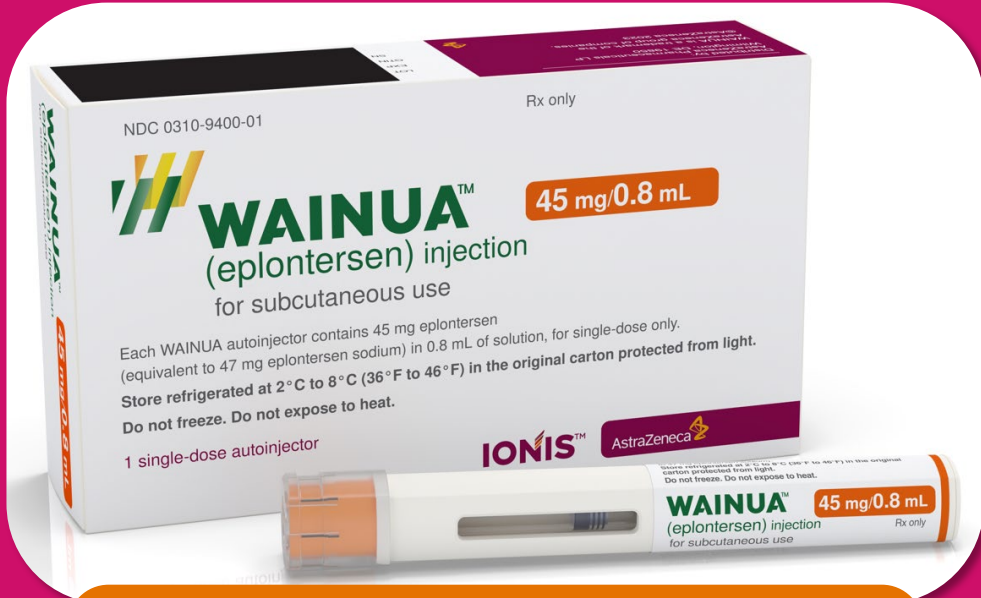
Building on WAINUA and olezarsen infrastructure

Established market with concentrated prescriber base

Otsuka to bring to people with HAE in Europe and Asia Pacific Regions<sup>4</sup>

1. WAINUA: [www.wainua.com](http://www.wainua.com). 2. TRYNGOLZA is approved in the U.S. for Familial Chylomicronemia Syndrome in adults; see [Full Prescribing Information](#). 3. Timing expectations based on current assumptions and subject to change. 4. Granted Otsuka exclusive rights to commercialize donidalorsen in Europe and Asia Pacific regions.

# WAINUA Approved for ATTRv-PN: Launch Progressing Well for the First Ionis Co-Commercialized Medicine<sup>1</sup>



For Hereditary ATTR  
Polyneuropathy, a systemic,  
progressive and fatal disease



Substantial and sustained Q-o-Q growth of 44% driven by strong demand<sup>2</sup>



Encouraging patient mix and breadth of prescribers



Physicians report positive patient experience:

- Quality-of-life improvements
- Ability to access treatment
- Self-administration via an autoinjector



High unmet need remains with <20% of ATTRv-PN patients on treatment

1. WAINUA: [www.wainua.com](http://www.wainua.com); co-developing and commercializing in the U.S. with AstraZeneca. 2. Q3:2024 compared to Q2'2024 WAINUA product sales.



# WAINUA: Positioned to Address the High Unmet Need in ATTR<sup>1,2,3,4</sup>



Potential to be the **treatment of choice** for the **global ATTR population** with **strong clinical profile** and **monthly self-administered** auto-injector dosing

## Expanding Patient Population

	Indication	Patients <sup>3,4</sup>
	ATTR	~500K
<b>CM</b>	wtATTR & ATTRv	300K-500K
<b>PN</b>	ATTRv-PN + Mixed	40K

Currently <20% of ATTR patients are treated<sup>2</sup>

Ocular Manifestation

Lumbar Spinal Stenosis

GI Manifestations

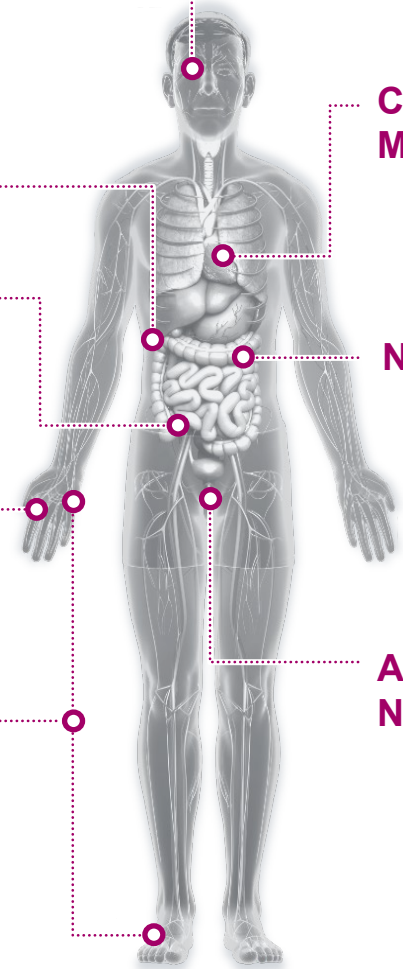
Bilateral Carpal Tunnel Syndrome

Peripheral Sensory-motor Neuropathy

Cardiovascular Manifestations

Nephropathy

Autonomic Neuropathy



amyloidosis.org (<https://amyloidosis.org/facts/familial/>; <https://amyloidosis.org/facts/wild-type/>)  
 NOTE: For illustrative purposes only. 1. ATTRv-PN potential approval this year. 2. Market data on file. 3. Conceição I et al. *J Peripher Nerv Syst.* 2016;21:5-9. 4. Ando Y et al. *Orphanet J Rare Dis.* 2013;8:31.

# WAINUA for ATTR-CM: Global Phase 3 Development Program Designed to Deliver Robust Results



**Robust  
Development  
Program**

**Most comprehensive study to date in ATTR-CM, a fatal disease**

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**Positioned to deliver the richest data in broad patient population**

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**Largest study conducted in ATTR-CM now fully enrolled with >1,400 patients**

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**MRI and scintigraphy sub-studies underway to assess the effects on cardiac structure and function**



**Next  
Steps**

**Data  
Expected in  
H2:2026<sup>1</sup>**

1. Timing expectations based on current assumptions and subject to change.



The first FDA-approved therapy for adults with FCS

**NOW APPROVED**

To reduce triglycerides in adults with FCS as an adjunct to diet

# FCS: Rare, Genetic, Potentially Fatal Disease

Genetic form of sHTG caused by loss of LPL activity<sup>1,2</sup>

Triglyceride levels 10-100x greater than normal<sup>1,2</sup>

Increased potentially fatal acute pancreatitis risk, debilitating daily symptoms, frequent hospitalizations<sup>3,4</sup>

High disease burden also results in psychological stress and reduced quality of life<sup>5</sup>

## Clinical Manifestations of FCS<sup>3,6</sup>

**Lipemia Retinalis**  
(fatty deposits in the retina)

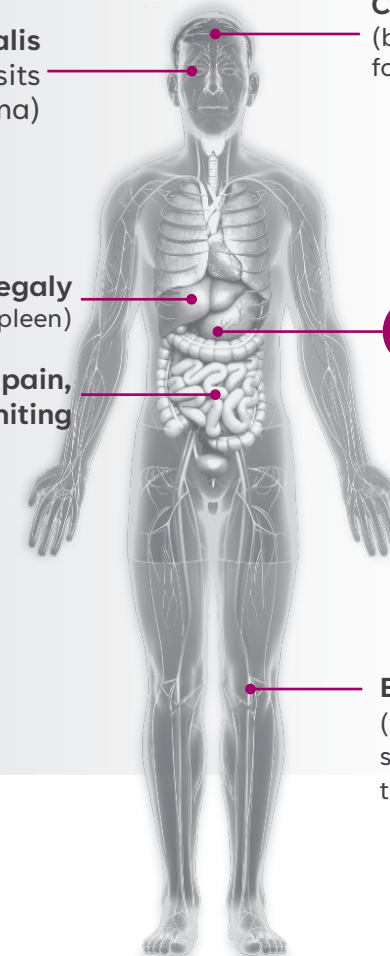
**Cognitive symptoms**  
(brain fog, fatigue, lack of focus, memory loss)

**Hepatosplenomegaly**  
(enlarged liver and spleen)

**Acute pancreatitis**

**Severe abdominal pain, nausea & vomiting**

**Eruptive xanthomas**  
(fatty deposits under the skin, usually on buttocks, trunk, knees, and elbows)



1. Moulin P, et al. *Atherosclerosis* 2018;275:265-72. 2. Brown EE, et al. *J Clin Lipidol* 2020;14(4):398-413. 3. Davidson M, et al. *J Clin Lipidol*. 2018;12(4):898-907. 4. Nawaz H, et al. *Am J Gastroenterol* 2015; 110:1497-1503. 5. Gaudet D, et al. *Lipids Health Dis*. 2020;19(1):120. 6. Brunzell JD, Bierman EL. *Med Clin North Am*. 1982;66(2):455-68.

# TRYNGOLZA: First FDA-Approved Treatment for Familial Chylomicronemia Syndrome<sup>1</sup>



## Compelling Clinical Results:

- › Significant and sustained triglyceride reductions
- › Consistent reductions in apoC-III
- › Substantial reduction in acute pancreatitis events
- › Favorable safety and tolerability profile



## First Mover Advantage

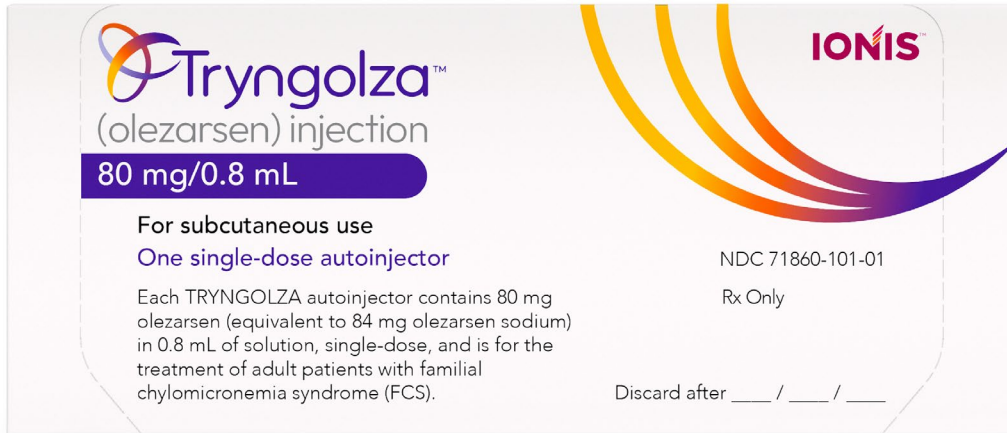


## U.S. Launch Before Year End



## Prepared for Commercial Success

# TRYNGOLZA Label Enables Treatment of Adults with Genetically or Clinically Confirmed FCS<sup>1</sup>



Indicated as an adjunct to diet to reduce triglycerides in adults with FCS

Statistically significant and sustained triglyceride reductions

Substantial reductions in AP events

Favorable safety and tolerability profile

Once-monthly self-administration with an autoinjector

1. TRYNGOLZA is approved in the U.S. for Familial Chylomicronemia Syndrome in adults; see [Full Prescribing Information](#).

# TRYNGOLZA Uptake to be Driven by Increasing FCS Awareness<sup>1-5</sup>

Potential for up to  
**~3,000**  
people to be diagnosed  
with FCS in the U.S.

The **majority**  
of U.S. FCS patients  
remain undiagnosed

With the approval of TRYNGOLZA,  
we expect new patient diagnoses to increase

# TRYNGOLZA Launch Strategy Designed for Success



## Education & Awareness

Education to support patient identification



HCP engagement, evidence generation, patient advocacy



## Commercial Execution

Efficient and targeted U.S. commercial team



Now deployed in preparation for U.S. launch before year-end



## Comprehensive Support Program

Services designed for patients and HCPs



Patient assistance, authorization support, financial support for eligible patients



## Coverage & Reimbursement

Market access team engaging with payers



To ensure access for people who may benefit from TRYNGOLZA



## Omnichannel Engagement

Targeted HCP and patient engagement



Innovative capabilities to identify patients, extend commercial team reach



# Ionis Every Step™ Designed to Meet the Unique Needs of the FCS Community



Suite of services offering personal support for patients and HCPs



Disease & nutrition education, injection training & other resources through dedicated patient education managers



Authorization and reauthorization assistance, delivery coordination and refill reminders to support adherence



Financial support programs to help appropriate patients afford TRYNGOLZA; commercially insured patients may pay as little as \$0 out of pocket

# Olezarsen sHTG Development Program Designed to Support Blockbuster Market Opportunity<sup>1</sup>

## Severe Hypertriglyceridemia (sHTG)



- Pivotal study in patients w/ TG  $\geq$ 500 mg/dL (sHTG)
- Registrational study
- >600 patients
- **Enrollment complete**



- Pivotal study in patients w/ TG  $\geq$ 500 mg/dL (sHTG)
- Confirmatory registrational study
- >400 patients
- **Enrollment complete**



- Supportive Ph3 study in patients w/ TG  $\geq$ 150-500 mg/dL (HTG) or TG  $\geq$ 500 mg/dL (sHTG)
- Supportive exposure study
- >1,400 patients
- **Enrollment complete**

**On Track for Data From All Three Studies in H2:2025**

1. Timing expectations and peak sales estimates based on current assumptions and subject to change.

# Donidalorsen:

## A Wholly Owned Potential Preferred Treatment for People with Hereditary Angioedema<sup>1,2</sup>



**Sydney**  
Living with HAE



**New prophylactic treatments needed<sup>3</sup>**



**Donidalorsen's clinical results include<sup>1</sup>:**

- Substantial and sustained reductions in HAE attacks
  - New positive Phase 2 OLE data in patients treated up to three years
- Improved QoL measures
- High levels of disease control
- >80% preference for donidalorsen over other prophylactic treatments<sup>4</sup>
- Favorable safety and tolerability
- Patient-friendly monthly or every two-month self-administration with an autoinjector



**August 21, 2025 PDUFA;  
EU submission planned for this year<sup>5</sup>**

1. Based on data generated to date including Phase 2, Phase 2 OLE, Phase 3 and Phase 3 OLE + Switch data. 2. Assuming approval. 3. Sandra C. Christiansen MD, Joyce Wilmot MS, Anthony J. Castaldo MPA, Bruce L. Zuraw MD, For the US HAEA Medical Advisory Board members, The US HAEA Scientific Registry: Hereditary Angioedema Demographics, Disease Severity, and Comorbidities, Annals of Allergy, Asthma Immunology (2023); HAEI (<https://haei.org/hae/faq/> accessed May 2024). 4. Switch preference data represents percentage of switch patients surveyed with total n=55 assessed at week 17 and as of February 28, 2024 who indicated donidalorsen preference over their prior prophylactic treatment. 5. Timing based on current estimates and subject to change.

# Donidalorsen: Robust Data Supports Potential Preferred Treatment for HAE Prophylaxis<sup>1,2</sup>

## Hereditary Angioedema

### Phase 2

- Positive Phase 2 data published in *New England Journal of Medicine*
- Positive Phase 2 OLE data in up to 3 years of treatment + QoL data reported



- Substantial reductions in HAE attack rates + favorable safety and tolerability
- Improved QoL measures
- High levels of disease control
- U.S. and EU Orphan drug designations
- Positive data presented at EAACI; published in *NEJM*<sup>3</sup>

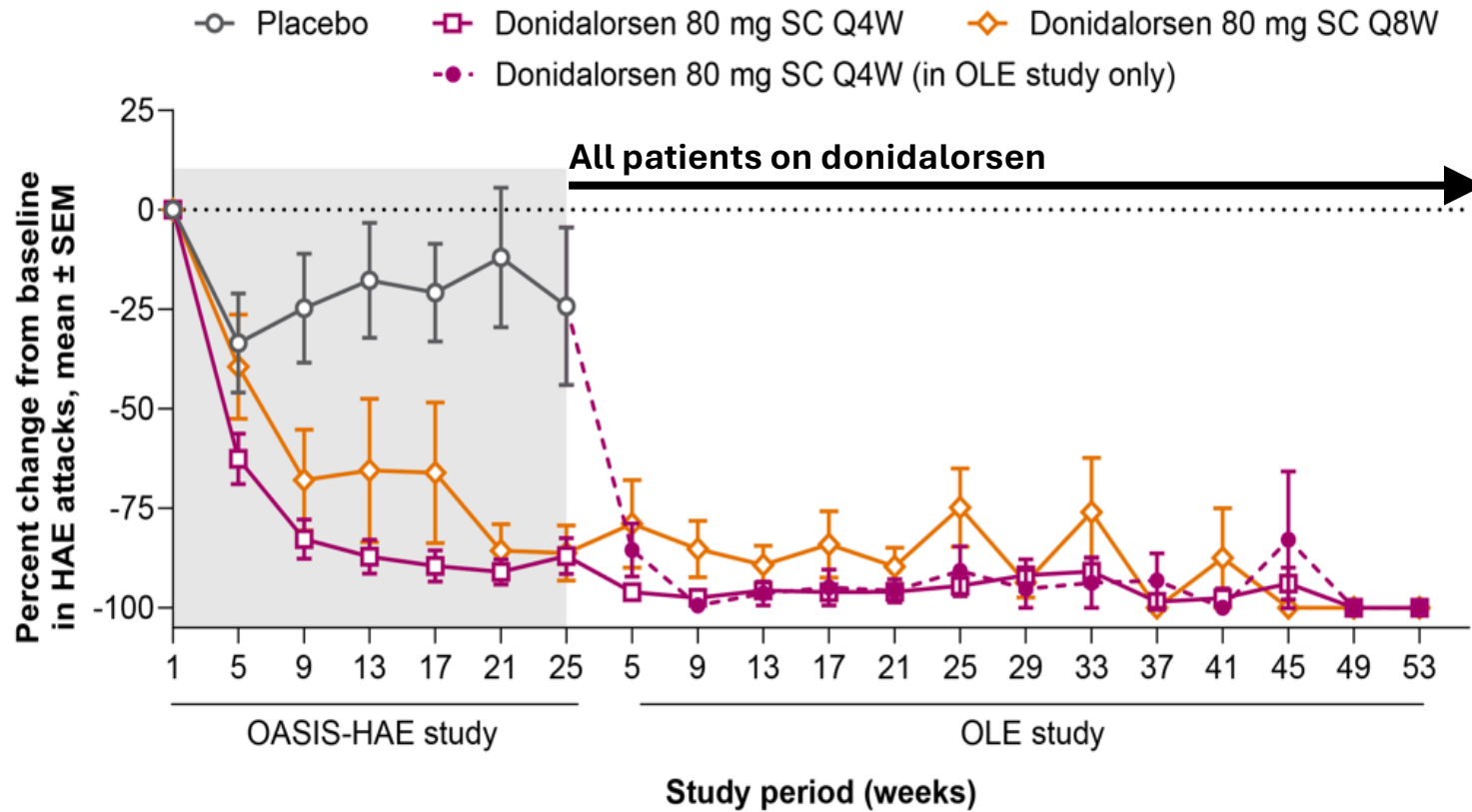


- OLE cohort demonstrated that long-term treatment continued to improve HAE attack rates and QoL measures
- Positive results from Switch cohort in patients previously treated with other prophylactic therapies showed:
  - Improved HAE attack rates, QoL measures and disease control
  - Strong preference for donidalorsen
  - Useful data to inform potential switching
- Positive data presented at EAACI

**August 21, 2025 PDUFA; EU filing on track this year; Prepared to launch in 2025<sup>4</sup>**

1. Based on data generated to date including Phase 2, Phase 2 OLE, Phase 3 and Phase 3 OLE + Switch data. 2. Licensed European and Asia Pacific commercialization rights to Otsuka 3. Riedl, M et al. *N Engl J Med.* 2024. 4. Timing expectations based on current assumptions and subject to change.

# OLE: Further Reduction in HAE Attacks with Extended Donidalorsen Treatment<sup>1,2,3</sup>

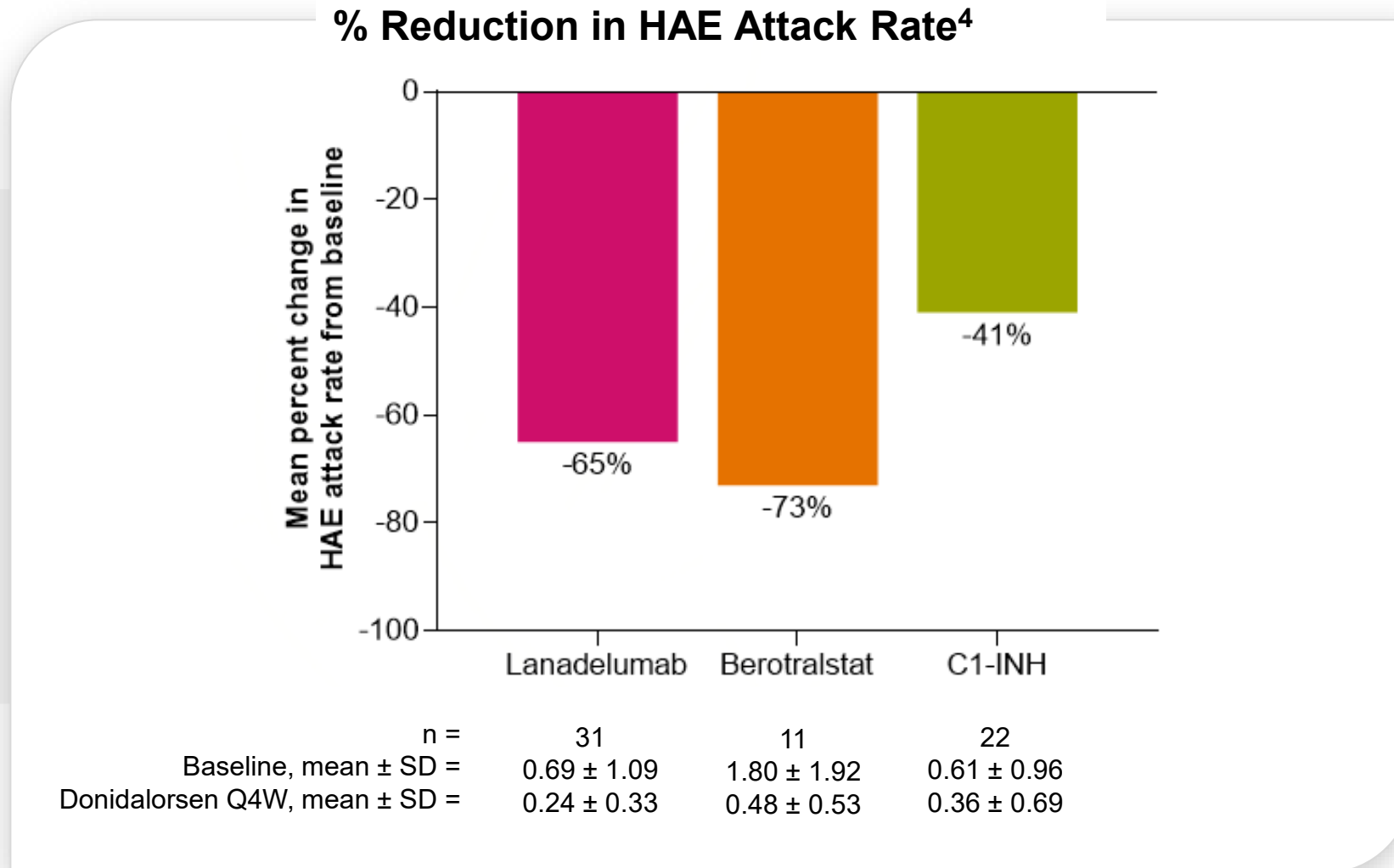


Placebo, n =	19	19	19	19	18	17	16	19	19	19	19	16	15	13	10	6	5	5	4	2
Donidalorsen 80 mg Q4W, n =	44	44	44	44	44	43	43	44	44	43	43	36	30	26	24	18	11	8	4	3
Donidalorsen 80 mg Q8W, n =	20	20	20	20	20	20	19	20	20	20	20	16	14	13	12	8	4	3	2	2

- **Q4W substantially reduced mean HAE attack rates:**
  - **93% improvement** from baseline at the start of OASIS-HAE<sup>4</sup>
- **Q8W had a similar effect as Q4W dosing**
  - **92% improvement** from baseline at the start of OASIS-HAE in HAE attack rates<sup>4</sup>

1. OASIS-HAE primary endpoint evaluation at 25 weeks, after which patients rolled over into the OASISplus OLE study. 2. Patients previously on placebo in OASIS-HAE transitioned to Q4W dosing. 3. Donidalorsen 80mg SC Q8W group includes patients who were randomized to the 80mg Q8W group in the OASIS-HAE study. 4. Change in time-normalized mean HAE attacks per month.

# Donidalorsen Substantially Reduced HAE Attack Rates After Switching<sup>1-3</sup>

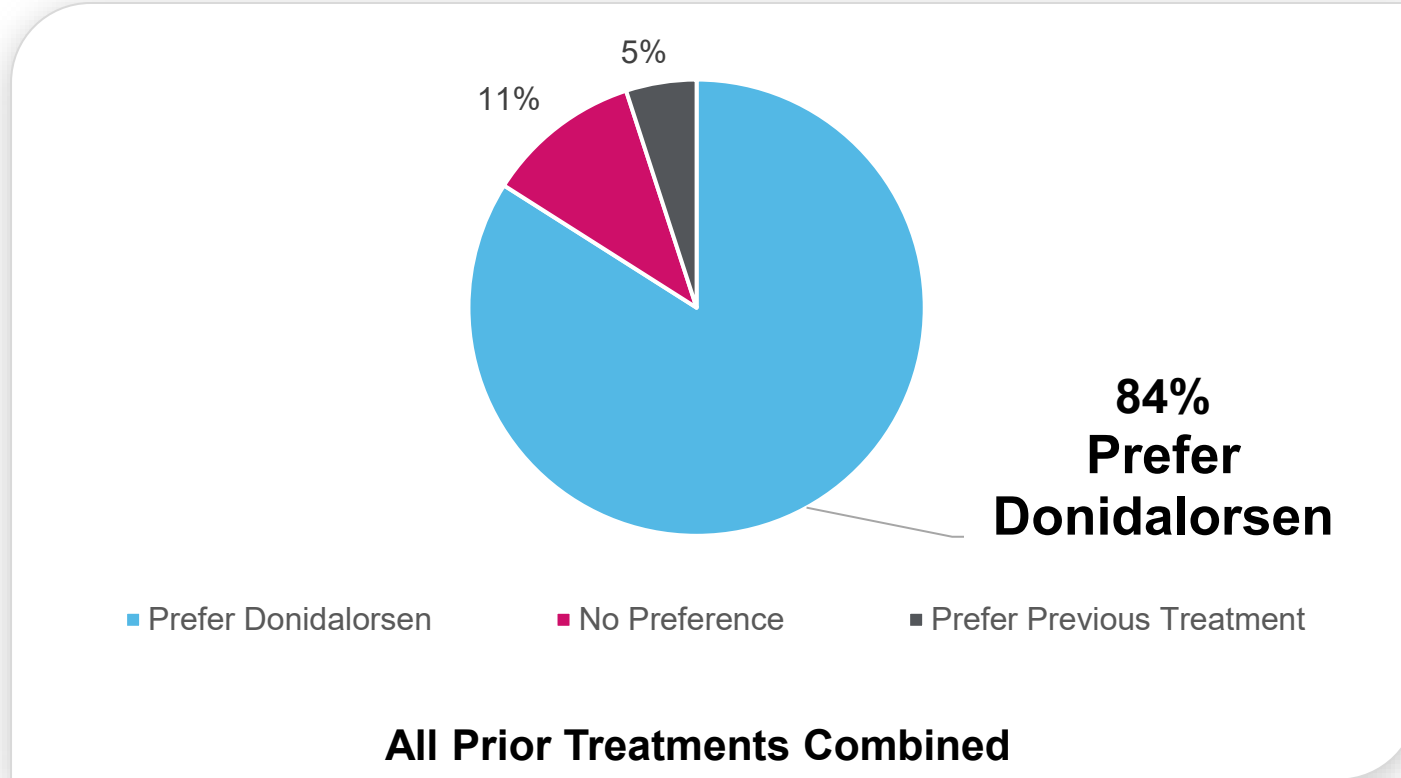


1. As of February 28, 2024 for Weeks 1-17. 2. Mean (SD). 3. Baseline HAE attack rate during the screening period for the Switch study. 4. Time-normalized number of HAE attacks per month (Weeks 1-17).



# >80% of Switch Patients Preferred Donidalorsen<sup>1,2</sup>

Data generated from independently administered survey



	Lanadelumab (n=25)	Berotrastat (n=10)	C1-INH (n=20)	Total (n=55)
<b>% of Patients who Preferred Donidalorsen</b>	<b>72%</b>	<b>90%</b>	<b>95%</b>	<b>84%</b>

1. As of February 28, 2024. 2. Assessed at Week 17.

# Our Second Planned Independent Launch: Donidalorsen for HAE

HAE Landscape Dynamics Underscore Donidalorsen's Potential<sup>1,2</sup>



**Well Defined**  
Population  
with **>20K**  
People with  
**HAE**  
in U.S. & EU



**Growing**  
**Global**  
**Market**



**New**  
**Treatment**  
**Options**  
**Needed**



People with  
HAE  
Have Shown  
**Willingness**  
**to Switch**



**Concentrated**  
Prescriber  
Base  
in the US



**Efficient**  
Commercial  
Model

1. Market data on file. 2. Lumry et al. "Hereditary Angioedema: The Economics of Treatment of an Orphan Disease." *Front. Med.* 16 February 2018 Sec. Hematology Volume 5 – 2018.



# Donidalorsen: Clinical Results Support Potential to be a Preferred Choice for People with HAE<sup>1,2</sup>



**Lauren & Lindsey**  
Sisters Living with HAE



Potential first-in-class RNA-targeted medicine



Substantial and sustained attack rate reduction with long-term durability and disease control demonstrated in the studies



Strong patient preference results with data to inform potential switching



Favorable safety and tolerability profile in the studies



Data support monthly or every two-month self-administration with an autoinjector

1. Based on data generated to date including Phase 2, Phase 2 OLE, Phase 3 and Phase 3 OLE + Switch data. 2. Assuming approval.

# Pelacarsen: Addressing a Major Independent Risk Factor for CVD and Aortic Stenosis<sup>1</sup>

## Lp(a) Driven Cardiovascular Disease

- Lp(a): independent, genetic, causal risk factor for CVD, mediating MI, stroke and peripheral artery disease
- Lp(a) levels determined genetically, not influenced by diet or lifestyle
- 1 in 5 people worldwide have elevated Lp(a)
- Currently no approved therapies to treat elevated Lp(a)

## Pelacarsen

- Targets Apo(a), the root cause of Lp(a)-driven CVD

**>8 million**

Patients with CVD & elevated Lp(a) worldwide<sup>2</sup>

## Phase 3 Lp(a) HORIZON Study

- >8,000 patients with elevated Lp(a) levels and established CVD
- Achieved full enrollment in July 2022
- On track for data in 2025

 Lp(a) **Horizon**  
Outcomes Study

Eligible for:

**Additional milestone payments**

**Royalties in the mid-teens to low 20% on net sales<sup>3</sup>**

1. Novartis licensed pelacarsen in 2019 and as a result is responsible for development and commercialization, assuming approval. 2. Market data on file. 3. Royalty Pharma to receive 25% of any future royalty payments on pelacarsen.

# Leading Neurology Franchise

3

Approved Medicines<sup>1</sup>

13

Medicines in Clinical Development

6

Wholly Owned Medicines in Clinical Development<sup>2</sup>



**Zilganersen**  
Alexander disease (GFAP)

**ION582**  
Angelman syndrome (UBE3A-ATS)

**ION717**  
Prion disease (PRNP)

**ION356**  
Pelizaeus-Merzbacher Disease (PLP1)

**ION440**  
MECP2 duplication syndrome (MECP2)

**ION269**  
Alzheimer's disease (APP)

**ION306**  
SMA (SMN2)

**Ulefnersen**  
FUS-ALS (FUS)

**Tofersen**  
Presymptomatic SOD1-ALS (SOD1)

**IONIS-MAPT<sub>Rx</sub>/BIIB080**  
Alzheimer's disease (Tau)

**ION859**  
Parkinson's disease (LRRK2)

**Tominersen**  
Huntington's disease (HTT)

**ION464**  
Multiple System Atrophy (alpha-synuclein)



1. SPINRAZA: [www.spinraza.com](http://www.spinraza.com); QALSODY: [www.qalsody.com](http://www.qalsody.com); Biogen is responsible for commercializing SPINRAZA and QALSODY; WAINUA: [www.wainua.com](http://www.wainua.com). 2. Wholly owned programs include: zilganersen (Alexander disease), ION582 (Angelman syndrome), ION717 (Prion disease), ION356 (PMD), ION440 (MECP2 Duplication syndrome) and ION269 (APP).

## ION582:

A Promising New Investigational Medicine for Angelman Syndrome from Ionis' Wholly Owned Neurology Pipeline<sup>1</sup>



**Jackson**

Living with Angelman Syndrome

### Positive Early Results Seen in the HALOS Study<sup>1</sup>

- Consistent and meaningful improvements in key areas of clinical function, including communication, cognition and motor function
- Evidence of consistent improvements across age groups and genotypes
- Favorable safety and tolerability profile

### Phase 3 Study Start Planned for H1:2025<sup>2</sup>

- FDA alignment on Phase 3 study design
- Robust global 2:1 randomized pivotal study evaluating 2 doses of ION582 compared to placebo in broad AS population

### Priority Wholly Owned Opportunity

- Significant transformational potential
- Strengthens Ionis' wholly owned neurology pipeline

<sup>1</sup>. Based on data generated to date from the Phase 1/2a HALOS study of ION582. <sup>2</sup>. Timing expectations based on current assumptions and subject to change.

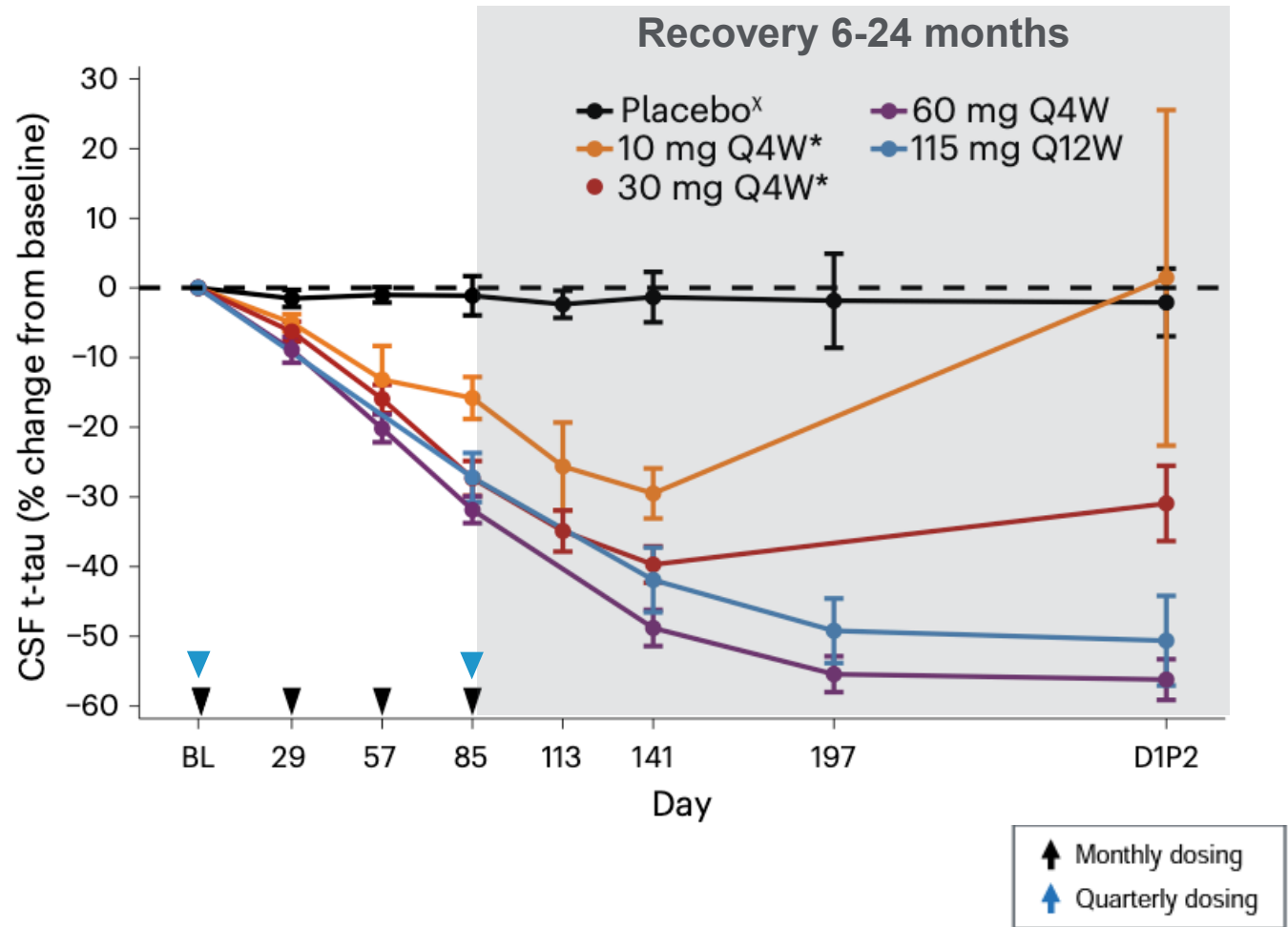


# IONIS-MAPT<sub>Rx</sub>: Rapid, Substantial and Sustained Reduction in Tau in CSF in Phase 1b Study<sup>1</sup>

MAPT<sub>Rx</sub> (BIIB80) is designed to **reduce production and thus aggregation of tau protein** associated with disease in Alzheimer's disease

Total tau in the CSF **continued to decline 16 weeks post-last dose** of BIIB080 in 4- and 12-week cohorts

**Generally well-tolerated** at all doses and dose frequencies

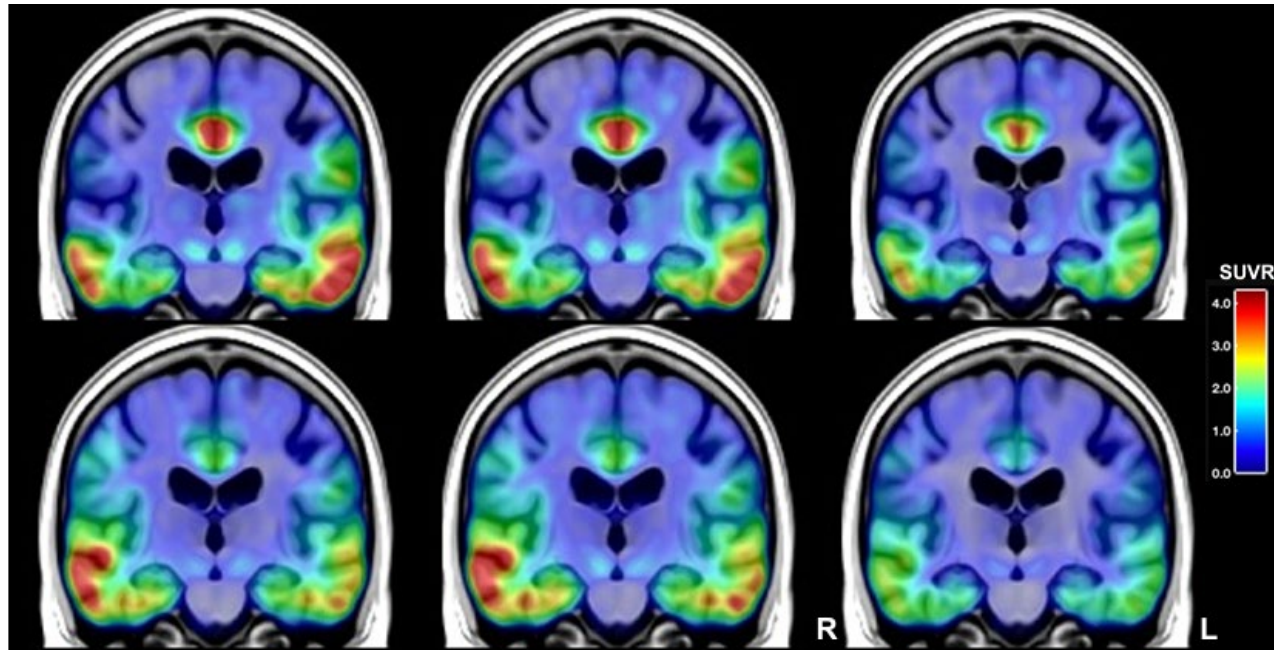


1. Mummery et al., Nat Med, 2023; AD = Alzheimer's disease; CSF = cerebrospinal fluid; Q4W = every 4-week dosing; Q12W = every 12-week dosing; t-tau = total tau

# IONIS-MAPT<sub>Rx</sub>: Consistent Reduction in Tau Burden Across All Brain Regions

Screening → Placebo → Week 25 <sup>115mg Q12W</sup> → Week 100

2380-4011  
67 y/o  
Male  
CDR= 0.5  
MMSE= 26



2176-4009  
71 y/o  
Male  
CDR= 0.5  
MMSE= 26

**CELIA Phase 2 Study in patients with early AD fully enrolled;  
Data expected in 2026<sup>2,3</sup>**

## Phase 1b Tau PET Results<sup>1</sup>

Patients initially on placebo then MAPT<sub>Rx</sub> (BIIB080) showed **reduced tau burden following treatment**

**Reduced tau burden at all doses and dose frequencies in the long-term extension study**

**Generally well-tolerated at all doses and dose frequencies**

1. Collins et al., AD/PD 2023 CDR Clinical Dementia Rating scale; MMSE Mini Mental State Examination; SUVR standard uptake valueratio; CELIA Study (Biogen conducting): [Clinicaltrials.gov/NCT05399888](https://clinicaltrials.gov/NCT05399888) 2. Timing based on current estimates and subject to change. 3. Biogen disclosed CELIA trial update reducing number of patients in August 2024.

# Advancing and Expanding our Wholly Owned Neurology Franchise<sup>1</sup>



## Pediatric Neurology

### Zilganersen

Alexander Disease  
*Pivotal study fully enrolled;  
data planned in 2025*

### ION582

Angelman Syndrome  
*Pivotal study to start in H1:2025*

### ION356

Pelizaeus-Merzbacher Disease (PMD)  
*First in patient study underway*

### ION440

MECP2 Duplication Syndrome  
*First in patient study underway*



## Dementia

### ION717

Prion Disease (PRNP)  
*First in patient study underway*

### ION269

Alzheimer's disease (APP)  
*First in patient study underway<sup>2</sup>*



## Future Wave

Neuromuscular and Peripheral Neuropathies

Movement Disorders

Expand into Next Key Areas of Neurology

Expand into Dementia

Rare Pediatric Neurology is the Foundation

1. Timing based on current estimates, subject to change. 2. Initially being studied in adults with Down syndrome (DS) who have a genetic risk of developing Alzheimer's disease (AD).

# Advancing RNA and DNA Technologies for Future Medicines

## Expanding Technology Platform

### Broad Range of Technologies

ASO | siRNA | DNA Editing

### Optimizing Potency and Durability

### Systemic and Local Applications

## Optimizing Delivery

### Targeted Delivery (e.g., LICA)

Cardiac Muscle

Skeletal Muscle

Blood Brain Barrier

## Expanding Therapeutic Opportunities

### Established Franchises

Cardiovascular | Neurology

### New Potential Focus Areas

Pulmonary | Renal

Leading Medicinal Chemistry Platform

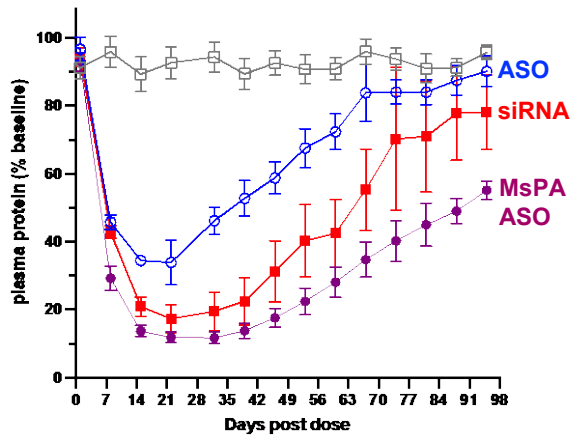


# Technology Advancements Powering Future Medicines

## Expanding Technology Platform

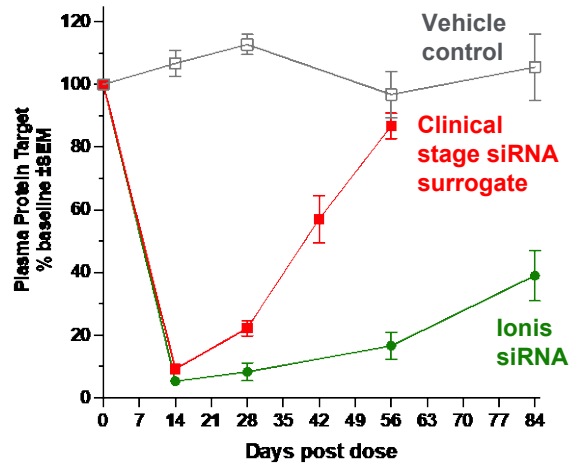
### MsPA Backbone

Enables Less Frequent Dosing<sup>1,2</sup>



### Ionis siRNA

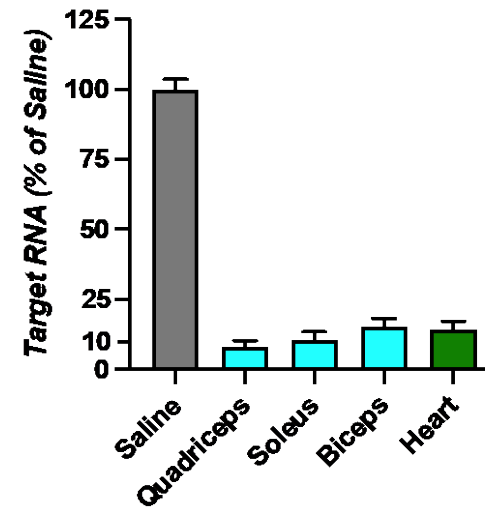
Demonstrates Competitive Profile<sup>2,3</sup>



## Optimizing Delivery for New Therapeutic Opportunities

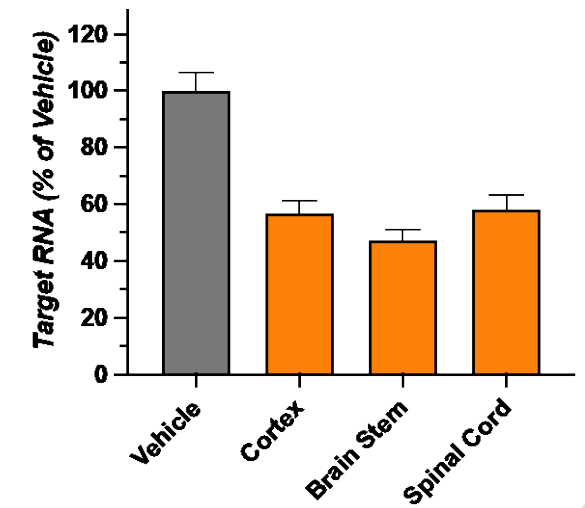
### Bicycle-siRNA

Target Reduction in Muscle<sup>1</sup>



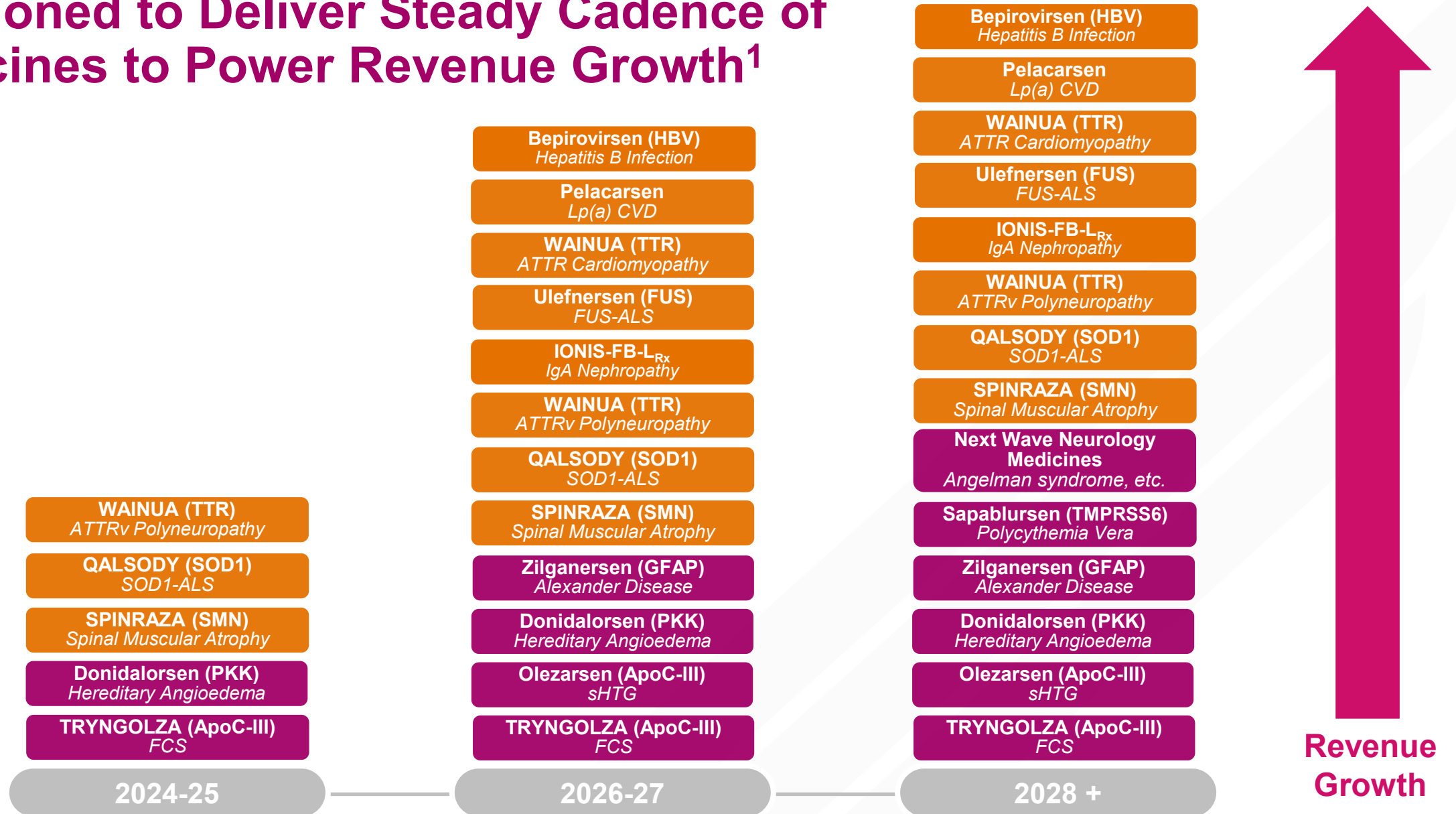
### Bicycle ASO

Target Reduction in CNS (Systemic Dosing)<sup>3</sup>



1. Data from nonhuman primate. 2. Single dose. 3. Data from transgenic mouse.

# Positioned to Deliver Steady Cadence of Medicines to Power Revenue Growth<sup>1</sup>



Revenue Growth

● Wholly Owned<sup>2</sup> ● Partnered

1. Estimated timing of potential US approval based on current assumptions and subject change. 2. Donidalorsen European and Asia Pacific rights licensed to Otsuka.

# Q3:2024 YTD Financial Highlights<sup>1</sup>

On Track to Achieve 2024 P&L Guidance; Increased Cash Guidance to ~\$2.2 Billion

**\$479M**

## Revenue

### Commercial Revenue: \$207M

- SPINRAZA comprised largest component
- New stream of royalty revenue from WAINUA launch with substantial and sustained sequential quarterly growth

### R&D Revenue: \$272M

- Reflects the value Ionis' pipeline and technology create as programs advance

**\$749M**

## Operating Expenses<sup>2</sup>

### R&D Expenses<sup>2</sup>: \$589M

- Flat YoY as several late-stage studies have ended and other late-stage studies are now fully enrolled

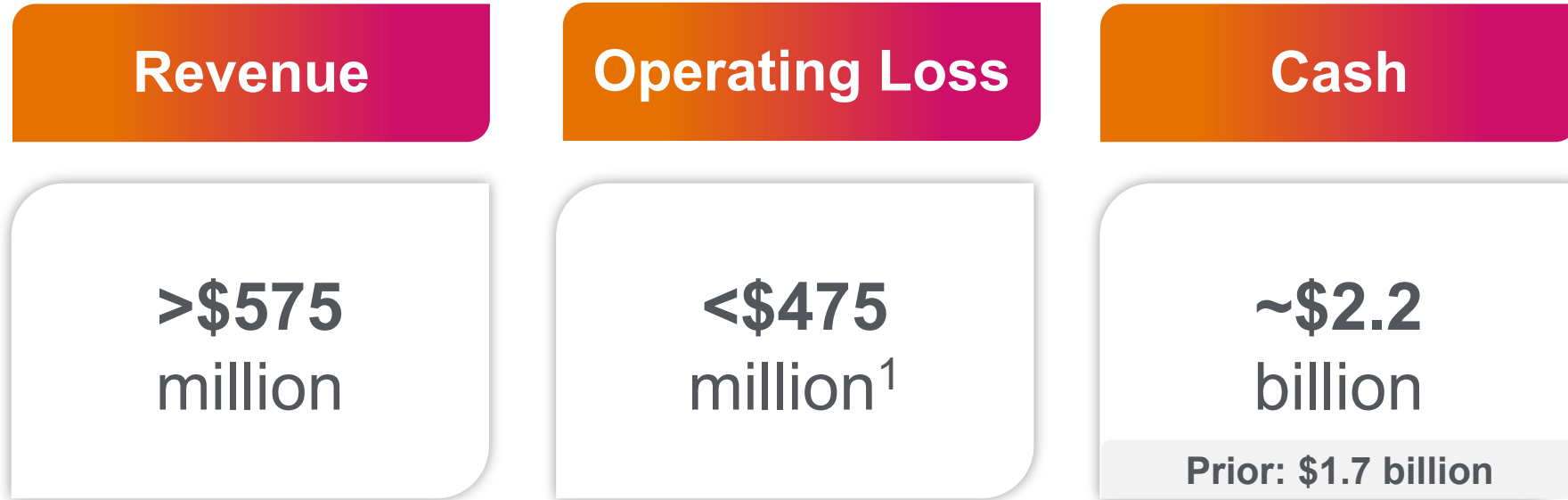
### SG&A Expenses<sup>2</sup>: \$154M

- Increased YoY from launch of WAINUA and advancing go-to-market activities for multiple near-term independent launches

1. For the nine months ended September 30, 2024. 2. Non-GAAP – please see reconciliation to GAAP in Q3 2024 press release.

# On Track to Achieve 2024 P&L Financial Guidance

Increased Cash Guidance to ~\$2.2B Reflects Equity Offering Proceeds



## Expectations for 2024:

**Revenue:** Substantial and sustained

- **Commercial:** Significant SPINRAZA royalties; growing WAINUA royalties
- **R&D:** Multiple sources from numerous advancing programs

**Operating Loss & Cash:** Reflects investments toward growth opportunities

1. Non-GAAP – please see reconciliation to GAAP in Q3 2024 press release.

# Investing Efficiently to Drive Positive Cash Flow

## Go-to-Market Activities

Integrated commercial capabilities in place; right-sizing and scaling for successful launches

## Late-Stage Medicines

Ionis' current large Phase 3 studies are fully enrolled

## Next Wave of Medicines

Investing in advancing our growing wholly owned pipeline

## Cutting-Edge Technologies

Continued innovation for future medicines



Modest Expense Growth over the Short- and Mid-Term

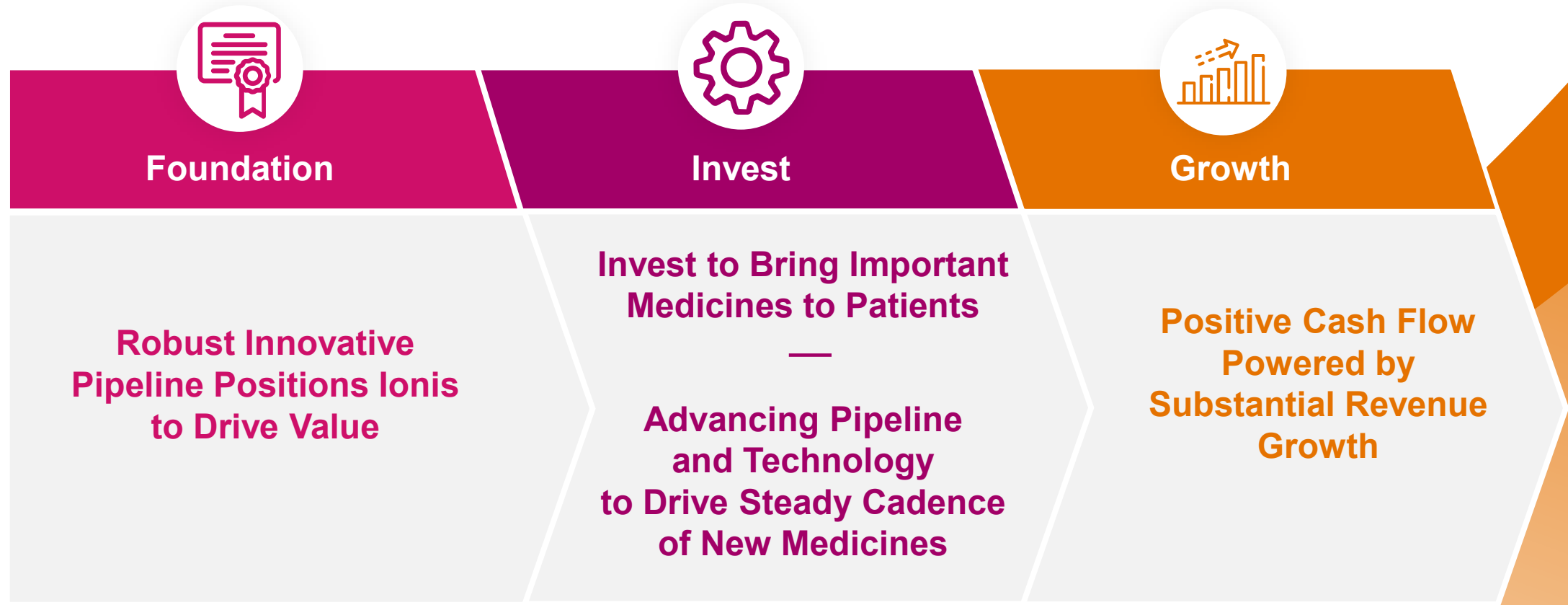


SG&A Expenses Ramp In-line with Planned Launches



R&D Expenses Approaching Steady State

# Clear Path to Drive Value Creation



# Responsibility Program Supports Impact & Value

## Ionis Corporate Responsibility Strategic Pillars

### Innovate to improve the lives of people with serious diseases

We innovate across the business and work tirelessly to discover, develop and deliver important new medicines for people with serious diseases.



### Empower our employees and communities

We are committed to fostering an inclusive culture that drives excellence, embraces diversity and supports our communities.

### Operate responsibly and sustainably

We operate with integrity to help create a better, more sustainable future for all through environmental stewardship and responsible business practices and stakeholder interactions.

**IONIS<sup>®</sup>**

